

# Expanding What Your Membership Delivers

What the intended merger means for you as a facilities management professional

## WHERE THINGS STAND

Both boards have agreed on an intent to merge. Final details are being completed now.

## HOW IT WAS VETTED

Evaluated through ConnexFM's Mergers & Acquisitions Task Force as a strong growth fit.

## YOUR MEMBERSHIP

No change to your membership structure or costs. This adds to what you already receive.

## WHAT YOU GET



### Data standards built for your operation

- ◆ One data language across sites, systems, and providers
- ◆ Work orders, assets, and costs mean the same thing everywhere
- ◆ Numbers you can finally trust side by side
- ◆ The foundation for digital FM: trusted data that AI and automation can actually work with



### Data sharing platforms, member-ready

- ◆ Your Intelligent Benchmarking Engine is live today
- ◆ Next: secure data exchange with providers and suppliers
- ◆ Map to the standard once, not once per vendor
- ◆ Coming: anonymized peer insights from the FM platforms members already use, so you can see what other operators are seeing across similar portfolios



### Circularity and waste, from talk to action

- ◆ EPR laws like California's SB 54 are landing on FM desks
- ◆ Standardized waste data and industry benchmarks are coming
- ◆ A compliance burden becomes measurable savings



### Where this goes: one view of all your data

- ◆ "Service ticket" and "work order" mapped as the same thing, automatically
- ◆ Providers keep their own systems
- ◆ One dashboard across every vendor, site, and work order

## WHAT YOU CAN DO WITH THIS

### BENCHMARK YOUR OPERATION

- ◆ Compare staffing, spend, and performance against FM peers
- ◆ Defend budgets and headcount with real industry data

### MANAGE PROVIDERS WITH DATA

- ◆ Cleaner RFPs and apples-to-apples provider scorecards
- ◆ Portfolio reporting you don't rebuild every quarter

### GET AHEAD OF WASTE RULES

- ◆ Standardize waste streams and benchmark against the industry
- ◆ Walk into EPR conversations with numbers, not estimates

*"I chaired the M&A Task Force and took a deep look at what OSCRE brings to the table. The more I learned, the more opportunity I saw. With OSCRE there is a clear wisdom behind the data, not just mathematical calculations. That is what makes AI and data most valuable."*

**Ron Rau** - Chair, ConnexFM Mergers & Acquisitions Task Force

## WHERE WE ARE

### ✓ INTENT TO MERGE

Both boards agreed. Final details being completed now.

### ✓ BENCHMARKING LIVE

Your Intelligent Benchmarking Engine is up and running.

### ✓ CIRCULARITY UNDERWAY

Waste and circularity program in motion with your Circularity Committee.

## WHERE THIS GOES

### TODAY

Two orgs, one intent

- ◆ Merger finalizing
- ◆ Benchmarking growing with Volume 2
- ◆ Circularity survey and Midyear roundtable

### NEXT

Coming together

- ◆ One combined organization
- ◆ Standards foundation joins your association
- ◆ Waste benchmarks take shape

### 2027

Standards reach your operation

- ◆ Common data language: work orders, assets, costs
- ◆ Data sharing pilots with providers and suppliers
- ◆ Expanded benchmarks across more of FM

### 2028

One view of your data

- ◆ One dashboard across vendors and sites
- ◆ Semantic mapping, providers keep systems
- ◆ Anonymized peer insight at scale

### 2029 +

The future of digital FM

- ◆ Predictive, connected FM built on shared data
- ◆ AI working on trusted industry data
- ◆ Made achievable by the data sharing before it

**The merger is what moves this timeline: foundation and application under one roof, so platforms get built for members instead of around them.**

## THE BOTTOM LINE

- ◆ Your membership, dues, and benefits will remain in place throughout the 2027 calendar year.
- ◆ Data standards, benchmarking, data sharing platforms, a growing circularity program, and a path to one view of all your facilities data, all inside your association.

**What's next:** Details are being finalized. Members will receive updates in the coming weeks as the combination moves forward.

**Bill Yanek**  
CEO, ConnexFM